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VISION

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FEATURED ON COVER:
MARJETTE UPSHUR, CITY OF LYNCHBURG'S DIRECTOR OF ECONOMIC DEVELOPMENT AND TOURISM





Marjette Upshur - Advocating for Lynchburg Businesses

By Logan Smith

For more than a decade, Marjette Upshur, the Director of Economic Development and Tourism for the City of Lynchburg, has advocated for local businesses, creating a secure environment for companies to thrive in a city accommodating thousands of enterprises.

Upshur helps new businesses discover and maintain clientele, and she aids existing businesses looking to expand. Upshur's offices advocate for the Lynchburg business community and become a voice and intersection between private businesses and the local government.

Her job demands extensive problem solving and collaboration, but her passion for people and her love for Lynchburg sustain

her focus.

"This is my hometown, and I want it to be the best that it can be," Upshur said. "I also want all my citizens to have jobs, and I want the businesses to enjoy doing business here."

Before becoming the Director of Economic Development and Tourism, Upshur spent most of her professional career in the private sector, working with insurance, trust banking and telecommunications.

She has worked with the City of Lynchburg for 14 years and has held her current position for 12 years. Lately, her title expanded to tourism, adding even more responsibilities to her line of work.

Upshur's offices recently helped

coordinate the State Games of America which were held from July 31 to August 4. This sporting event hosted more than 5,000 athletes from Virginia and across the country. Large events like the State Games of America affect local lodging, restaurant and attraction businesses. Upshur managed the preparations and accommodations for the onset of visitors.

"The things we touch to prepare for an event of this size are too numerous to mention," Upshur said. "We try to make sure we look at all the things that could possibly grow and sustain our economy, and we try to be involved or partner in all of those."

Given the flexibility and thorough demand of her job, Upshur rarely experiences



a “typical day.” But the future looks bright for the City of Lynchburg.

According to Upshur, “the office of Economic Development and Tourism has engaged residents, business executives, community leaders and elected officials to create a five-year comprehensive plan to build tomorrow’s Lynchburg and ensure that all residents have the opportunity to thrive.”

“In anything you do, it’s the people you get to work with that make it worthwhile,” Upshur added. It’s really

about relationships. I built a tremendous network of relationships with the business community before I took this job.”

Whether expanding or just starting out, Lynchburg businesses can contact her office for almost anything.

A graduate of Mary Baldwin College and a graduate of the NYU Creative Cities certification program, Upshur is married and has three brothers. Marjette currently serves on the regional Workforce Development Board, the

board for the Virginia Center for Inclusive Communities and on the Virginia Community Capital Advocacy Council. She has also chaired the boards of CASA of Central Virginia, Rotary Club of Lynchburg and the United Way of Central Virginia.

When Marjette is not on the clock, she can be found knitting (one of her favorite hobbies) or running the streets of Lynchburg in brightly colored tennis shoes and pearls.



Brian Trent: A Valuable Asset to H&P's Environmental Department

When it comes to experience performing hazardous materials management, Brian Trent has proved to be a valuable asset in the Environmental Department. Brian has worked for H&P since June of 2017 and came with over 13 years of experience. His contribution to the Environmental Department and to the firm are immeasurable.

Brian's education and years of experience give H&P the ability to provide clients with an array of environmental management capabilities such as demolition and

remediation consulting, asbestos, lead, and hazardous materials management. His primary function is managing Phase I & Phase II Environmental Site Assessments and Storage Tank Management for

lending institutions, municipalities and the private industry. Brian performs oversight of subsurface investigations, which may include soil collection with analysis and future remediation activities. Each project that he works on is unique, which lends to his ability of managing several projects at a time. He may even have to work with the Virginia Department of Environmental Quality (DEQ) for contamination mitigation monitoring. His knowledge of regulatory guidelines and requirements for groundwater and soils management is

tested each quarter through his various projects, as he works closely with the DEQ to cleanup various contaminated sites throughout the state.

Brian has great relationships with various state and local regulatory agencies, especially the DEQ.

Brian Trent



Brian holds a Bachelors of Science degree in Environmental Science from Lynchburg College, where he graduated as one of the top in his class. Hailing from Brookneal, Virginia, he has deep roots throughout Central Virginia, as he continues to thrive in all aspects of his career and community. Brian is engaged to Ms. Sommer Ferguson, of Concord, Virginia, with a wedding date set for October of this year.

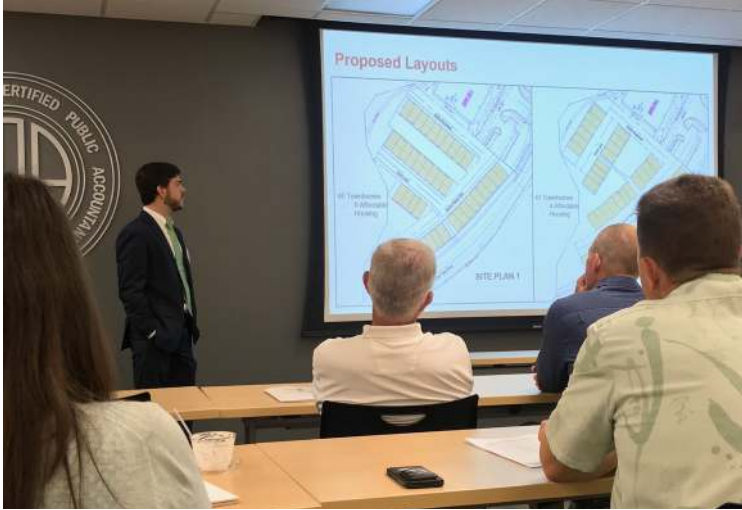
Brian has a multitude of hobbies including tractor pulls, four wheeling, fishing, and shooting rifles and pistols with his fiancé. Recently he let out his secret talent, as a big rig mechanic, he has been rebuilding a Kent Worth tractor trailer rig for the past several years, which he absolutely loves. He holds his Commercial Drivers

License (CDL) and can drive just about anything that can be put on the road.

Brian has a work ethic and drive to be successful in the environmental industry, it shows with his ability to manage clients and projects on a daily basis. He will continue to be an extremely valuable asset to H&P clients and his environmental department team members.



Karl Gerlich: LDDI Project Presentation



Karl Gerlich, H&P's college intern from Virginia Tech, recently presented his team's Land Development Design Initiative Project at the LDDI Summer meeting in Richmond, Virginia.

His presentation was based on his Virginia Tech studies project whereby an owner had 1.96 acres he wanted to develop. The parameters included a minimum of 30 townhomes on the site, 10% of which needed to be Work Dwelling Units (affordable housing). These townhomes were all required to have vehicle and sidewalk access with at least 10,000 square feet of green space for recreational use which included a playground and grilling area.

Karl's team designed a site that included 41 townhomes, 4 of which were affordable housing. He also designed pipe networks for structures for stormwater, sanitary and water systems and tied these into the existing lines along with two phases of Erosion and Sediment Control. The total cost estimate for the project was \$1.22 million. Not only was this a new and challenging project for Karl but the learning experience was immeasurable. Karl believes his experience at H&P helped him with this project.

H&P's internship program provides an opportunity for engineering students to work side-by-side with our professional engineers in an environment devoted to gaining real-time experience on civil projects.

Letter From the President



It's hard to believe August is already upon us, signaling the beginning of summer's end. The sounds of a local marching band can be heard from our office gearing up for fall football games. And, our summer interns have returned to college.

We had another successful summer internship program this year with Karl Gerlich (VT), Alex Briales (ODU) and Delaney Snead (VT). Both Karl and Delaney were second year interns with us and all three impressed us with their work ethic and their performance.

Our Safety Program continues to be effective as we continue to go without any incidents for the year. Our staff adhere to the standards set for safety by H&P and take it seriously.

We continue to stay busy as ever at H&P. Our civil engineers, geotechnical engineers, land surveyors and environmentalists have full schedules on a weekly basis taking us all over Virginia and West Virginia. From roadways to water and sewer lines and utility work, look for our H&P trucks traveling across the area. Our staff of professionals never complain about going out of town and getting the job done. Their commitment to be "Inspired | Responsive | Trusted" proves we are disciplined to provide the best service to our clients.

As we approach Fall, enjoy the last days of summer and embrace the soon-to-be cooler temperatures of the next season.

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H&P Sponsors 2019 Engineering and Science Camp in Lynchburg, Virginia

H&P recently was one of the sponsors for the 10th Annual Engineering and Science Camp held July 15-18, 2019 hosted by Virginia Youthful Engineers. 35 kids from 5th and 6th grade attended this year's camp held at Liberty Christian Academy next to Liberty University in Lynchburg, Virginia. Virginia Youthful Engineers is a non-profit group designed to provide an exciting twist to math and science and introduce kids to engineering careers and opportunities.

The four day camp offered math and science review as well as project construction and field trips. The kids visited the Liberty University Tower and the new





Liberty University School of Business. Jennifer Hollis from Nolen Frisa gave a presentation on the arch designs at the School of Business.

During the week, the kids also visited the Boxley Rock Quarry, which included traveling down the 300 foot pit at the bottom of the quarry. They also got to visit the Lynchburg Regional Airport to study aeronautical and mechanical engineering. Each of the kids were able to sit in the cockpit of a small plane.

Overall, the kids had some really neat hands-on experiments and projects they worked on throughout the week. If you are interested in having your child attend next year's camp, please contact Trent Warner, PE, at twarner@handp.com for more information.

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Phase 3 of Liberty Mountain Drive in Lynchburg, Virginia is nearly complete. This 4,300 foot section will complete the eastern portion of roadway which will connect the Odd Fellows Road interchange with Candler's Mountain Road. Construction began in June of 2018 and should be complete in the next few weeks.

The roadway will be a gateway into the Liberty University Campus from 460 East and Odd Fellows Road and will provide full access to the Liberty East Campus Sports Complex which includes the Indoor Track and Natatorium facilities. Haymes Brothers of Chatham, Virginia is the contractor on Phase 3 of the project. The easterly section of Liberty Mountain Drive is a Locally Administered Revenue Share Project. Partners include the City of Lynchburg, Liberty University and VDOT. Hurt & Proffitt had the opportunity to work with the project team and provide the following services for the project: Topographic and Right of Way Surveys, Roadway and Site Design, Geotechnical Services, Materials Testing Services and CCTV Services.



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